



Date: January 21, 2019
To: Honorable Mayor and City Commissioners
From: Ashley Neel, CPA, Finance Director and City Treasurer
Subject: January Sales and Use Tax Deposit

Sales and Use Tax Collections: The Oklahoma Tax Commission (the “OTC”) collects and enforces collection of sales and use taxes, including special earmarked taxes such as alcohol and tobacco, for the entities responsible for remitting taxes to the City of Shawnee. Entities with monthly tax liabilities exceeding \$2,500 are required to remit tax estimates each month by the 20th; in addition, entities are required to report their final tax collections for the previous month along with a final payment of taxes for the previous month on the 20th. To summarize, tax collections remitted to the City of Shawnee by the OTC in January consist of December estimates and November final reported collections. Any taxes collected for months prior to October will include accrued late penalties and interest.

Sales Tax Collection Allocated by Fund:

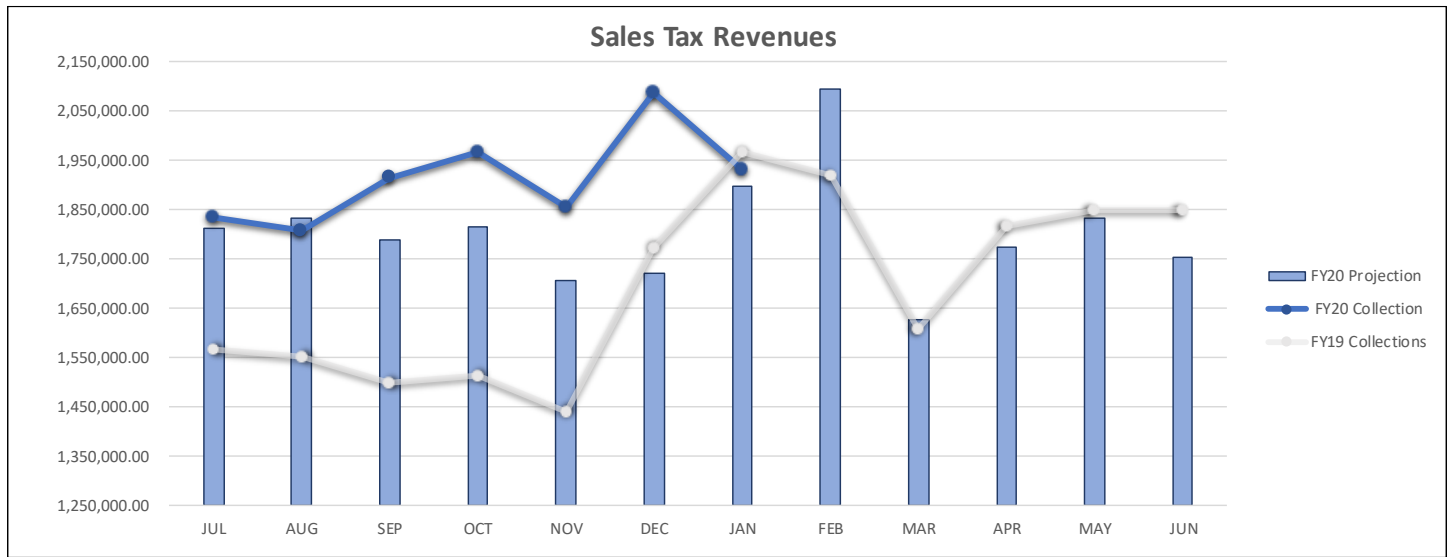
The January sales tax deposit was \$1,932,955.45, including interest of \$1,906.74, to be allocated as follows:

<u>Fund</u>	<u>Allocation</u>
General Fund	\$ 1,104,545.98
2018 Capital Improvements Fund	276,136.49
Capital Improvements Fund	214,005.78
Street Improvements Fund	241,619.42
Economic Development Fund	27,613.66
Police Sales Tax Fund	34,517.06
Fire Sales Tax Fund	<u>34,517.06</u>
Total Sales Taxes Collected	<u>\$ 1,932,955.45</u>

Finance Department Report:

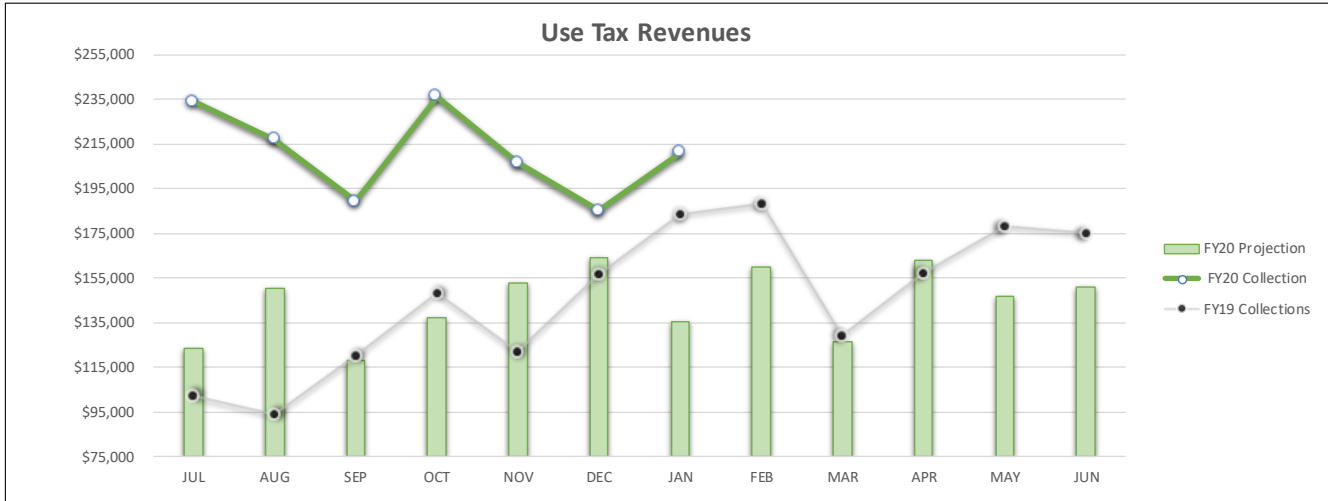
Sales and use tax collections totaled \$2,144,092.14 for January 2020. The overall budgeted increase for both sales and use tax collections for FY-2020 was a modest 0.75% based on conservative estimates of historical trends. For the year, sales tax collections are up \$825,181, or 6.56%, over the projected budget year-to-date. Use tax collections are up approximately \$497,595, or 50.69%, over the projected budget year-to-date.

Fiscal Year 2020 Sales Tax Collections and Performance:



	Projected Budget	Actual	Amount Variance	Percentage Variance
Sales Tax Receipts (January 2019):	\$ 1,898,380	\$ 1,932,955	\$ 34,575	1.82%
Sales Tax Receipts (year-to-date):	\$ 12,576,659	\$ 13,401,840	\$ 825,181	6.56%
	January 2019	January 2018	Amount Variance	Percentage Variance
Sales Tax Receipts (vs Prior Year):	\$ 1,932,955	\$ 1,966,923	\$ (33,967)	-1.73%
	Year To Date FY 2020	Year To Date FY 2019	Amount Variance	Percentage Variance
Sales Tax Receipts (vs Prior Year):	\$ 13,401,840	\$ 11,312,962	\$ 2,088,878	18.46%

Fiscal Year 2020 Use Tax Collections and Performance:



	<u>Projected Budget</u>	<u>Actual</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
Use Tax Receipts (January 2019):	\$ 135,573	\$ 211,137	\$ 75,563	55.74%
Use Tax Receipts (year-to-date):	\$ 981,699	\$ 1,479,294	\$ 497,595	50.69%
	<u>January 2019</u>	<u>January 2018</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
Use Tax Receipts (vs Prior Year):	\$ 211,137	\$ 183,379	\$ 27,757	15.14%
	<u>Year To Date FY 2020</u>	<u>Year To Date FY 2019</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
Use Tax Receipts (vs Prior Year):	\$ 1,479,294	\$ 925,588	\$ 553,705	59.82%