



Date: February 18, 2019  
To: Honorable Mayor and City Commissioners  
From: Ashley Neel, CPA, Finance Director and City Treasurer  
Subject: February Sales and Use Tax Deposit

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**Sales and Use Tax Collections:** The Oklahoma Tax Commission (the “OTC”) collects and enforces collection of sales and use taxes, including special earmarked taxes such as alcohol and tobacco, for the entities responsible for remitting taxes to the City of Shawnee. Entities with monthly tax liabilities exceeding \$2,500 are required to remit tax estimates each month by the 20<sup>th</sup>; in addition, entities are required to report their final tax collections for the previous month along with a final payment of taxes for the previous month on the 20<sup>th</sup>. To summarize, tax collections remitted to the City of Shawnee by the OTC in February consist of January estimates and December final reported collections. Any taxes collected for months prior to December will include accrued late penalties and interest.

**Sales Tax Collection Allocated by Fund:**

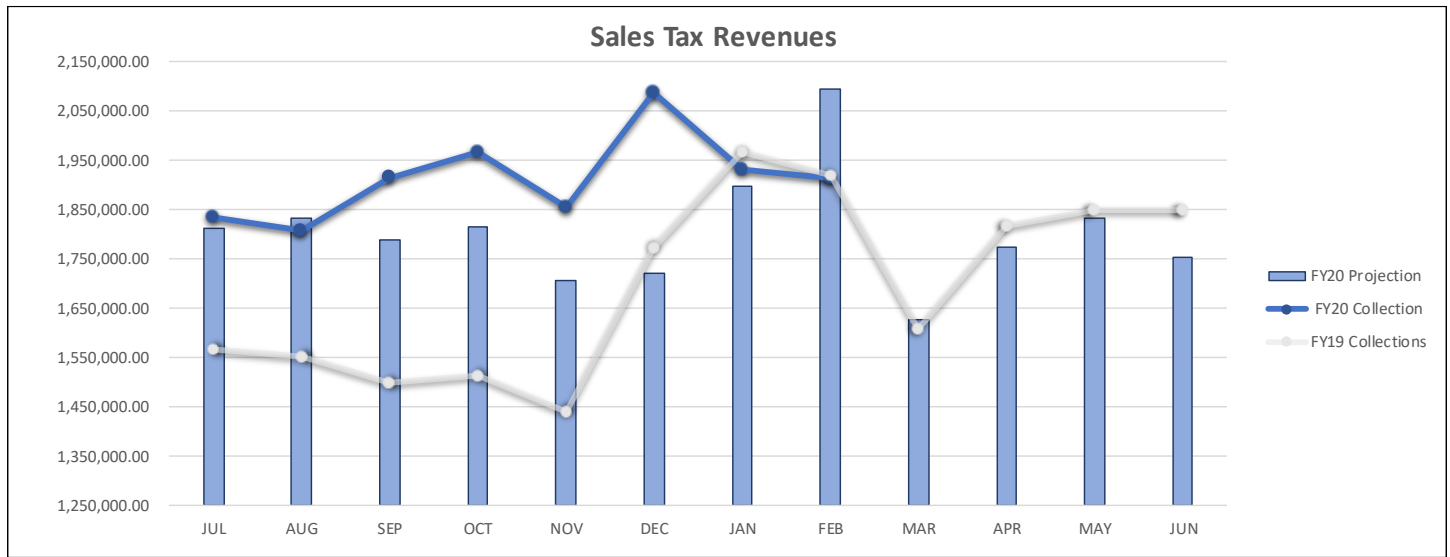
The February sales tax deposit was \$1,913,400.01, including interest of \$2,107.82, to be allocated as follows:

<u>Fund</u>	<u>Allocation</u>
General Fund	\$ 1,093,371.43
2018 Capital Improvements Fund	273,342.86
Capital Improvements Fund	211,840.73
Street Improvements Fund	239,175.00
Economic Development Fund	27,334.29
Police Sales Tax Fund	34,167.85
Fire Sales Tax Fund	<u>34,167.85</u>
Total Sales Taxes Collected	<u>\$ 1,913,400.01</u>

**Finance Department Report:**

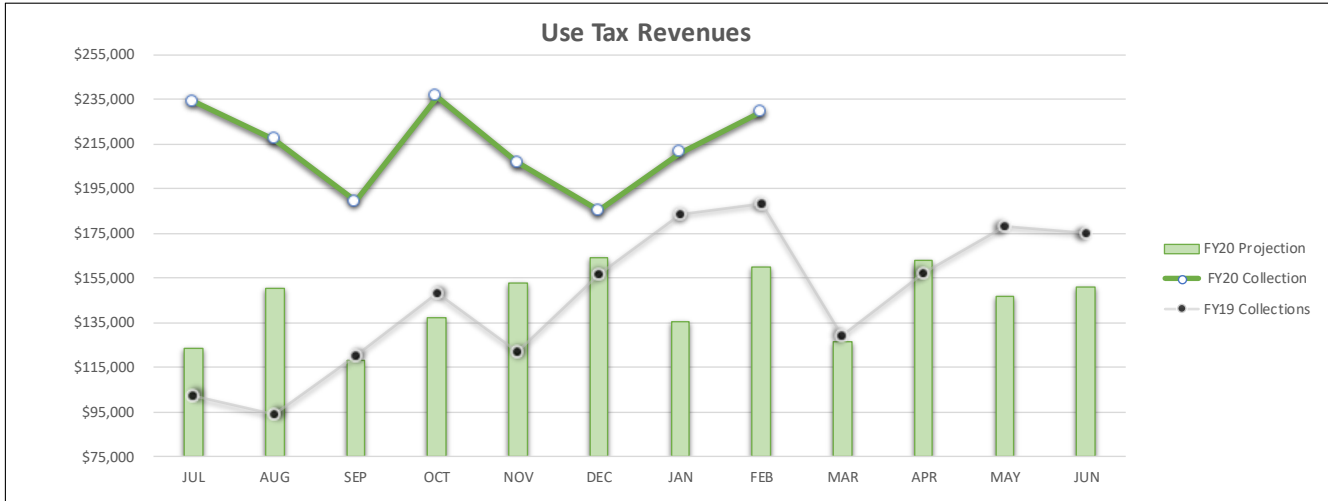
Sales and use tax collections totaled \$2,142,768.50 for February 2020. The overall budgeted increase for both sales and use tax collections for FY-2020 was a modest 0.75% based on conservative estimates of historical trends. For the year, sales tax collections are up \$643,527, or 4.39%, over the projected budget year-to-date. Use tax collections are up approximately \$567,276, or 49.70%, over the projected budget year-to-date.

**Fiscal Year 2020 Sales Tax Collections and Performance:**



	<u>Projected Budget</u>	<u>Actual</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Sales Tax Receipts (February 2019):</b>	\$ 2,095,054	\$ 1,913,400	\$ (181,654)	-8.67%
<b>Sales Tax Receipts (year-to-date):</b>	\$ 14,671,713	\$ 15,315,240	\$ 643,527	4.39%
	<u>February 2019</u>	<u>February 2018</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Sales Tax Receipts (vs Prior Year):</b>	\$ 1,913,400	\$ 1,920,409	\$ (7,009)	-0.36%
	<u>Year To Date FY 2020</u>	<u>Year To Date FY 2019</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Sales Tax Receipts (vs Prior Year):</b>	\$ 15,315,240	\$ 13,233,371	\$ 2,081,869	15.73%

**Fiscal Year 2020 Use Tax Collections and Performance:**



	<u>Projected Budget</u>	<u>Actual</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Use Tax Receipts (February 2019):</b>	\$ 159,688	\$ 229,368	\$ 69,681	43.64%
<b>Use Tax Receipts (year-to-date):</b>	\$ 1,141,387	\$ 1,708,662	\$ 567,276	49.70%
	<u>February 2019</u>	<u>February 2018</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Use Tax Receipts (vs Prior Year):</b>	\$ 229,368	\$ 188,505	\$ 40,864	21.68%
	<u>Year To Date FY 2020</u>	<u>Year To Date FY 2019</u>	<u>Amount Variance</u>	<u>Percentage Variance</u>
<b>Use Tax Receipts (vs Prior Year):</b>	\$ 1,708,662	\$ 1,114,093	\$ 594,569	53.37%